

# DEVELOP YOUR PITCH

## ***Step Up to the Plate: Tips for Effective Preparation***

**Tuesday, February 16, 2016, 12-1 PM, UGL Community Room**

The first step to developing your pitch is having the right information. In this session we will break down the pitch process and provide strategies for researching your target audience.

## ***Working Through Curveballs: Delivering a Compelling Ask***

**Thursday, March 10, 2016, 12-1 PM, 3700 Academic/Administration Building**

If at first you don't succeed... Attend this session to reflect and refine your message to clearly demonstrate why you are worth it.

## ***Knock It Out of the Park: Practice Makes Progress***

**Thursday, May 12, 2016, 12-1 PM  
UGL Community Room**

Time to put it to the test! Come practice your ask to receive encouragement and feedback to further improve your pitching confidence.

Mastery in any skill takes preparation and practice. The President's Commission on the Status of Women Career Development Committee is sponsoring three interactive brown bag workshops to help WSU faculty, staff, and students build their negotiating confidence. Join us to create an effective pitch that can help you work toward what you're worth. Light Refreshments Provided.

- Please RSVP via Academics under Training, Seminars, Workshops.
- Questions? Contact Nannette McCleary at (313) 577-3390 or [ab7639@wayne.edu](mailto:ab7639@wayne.edu)

